

Message Text

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11

ACTION FSI-01

INFO OCT-01 NEA-10 ISO-00 EB-07 COME-00 OPR-02 /021 W

----- 104259

R 120420Z JUL 76

FM AMEMBASSY KABUL

TO SECSTATE WASHDC 8473

UNCLAS KABUL 5204

E.O. 11652: N/A

TAGS: AFSI AF

SUBJ: FSI: COMMERCIAL LOCALS US TRAINING PROGRAM

REF: STATE 156551

1. EMBASSY NOMINATES MOHAMMAD ALI DANESH, FSL-11, FOR US TRAINING PROGRAM FOR COMMERCIAL LOCALS. DANESH WAS BORN JULY 1, 1934, IN KABUL, AFGHANISTAN AND BEGAN SERVICE WITH USG IN 1955. HE HAS A B.S. IN ECONOMICS FROM KABUL UNIVERSITY, COMPLETED A CORRESPONDENCE COURSE ON REPORT WRITING FROM THE USDA GRADUATE SCHOOL IN 1970, AND ATTENDED A REGIONAL SEMINAR FOR COMMERCIAL LOCALS IN 1970. HE SPEAKS EXCELLENT ENGLISH AND HIS WRITTEN ENGLISH IS GOOD.

2. DANESH IS EMBASSY'S COMMERCIAL SPECIALIST AND HAS RESPONSIBILITY FOR PREPARATION OF WTDR'S, ADS, TRADE OPPORTUNITIES, AND SEVERAL CERP REPORTS. HE WORKS EFFECTIVELY WITH BOTH AMERICAN AND AFGHAN BUSINESSMEN AND HAS EXTENSIVE CONTACT WITH GOVERNMENT OFFICIALS AND THE LOCAL BUSINESS COMMUNITY.

3. COMMERCIAL PROGRAM IN KABUL EMPHASIZES MAJOR EXPORT PROJECTS AND, CONSEQUENTLY, WE WOULD RECOMMEND A PROGRAM FOR DANESH WITH US FIRMS AND GOVERNMENT OFFICIALS IN FOLLOWING FIELDS: (1) IRON AND STEEL; (2) MINING; (3) AGRI-BUSINESS; AND (4) TRANSPORTATION.

4. DANESH HAS LITTLE PERSONAL FAMILIARITY WITH US. TRAINING PROGRAM WOULD BE EXCELLENT FOR ACQUAINTING HIM WITH US TECHNOLOGY AND CAPABILITY APPLICABLE TO AFGHANISTAN'S DEVELOPMENT PLANS. TRAINING PROGRAM WOULD HAVE IMMEDIATE BENEFIT OF INCREASING HIS USEFULNESS IN PURSUING MAJOR EXPORT PROJECT OPPORTUNITIES. POST
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STRONGLY RECOMMENDS HIS INCLUSION IN FORTHCOMING PROGRAM.

5. REQUEST EARLY NOTIFICATION OF DANESH'S ACCEPTANCE FOR TRAINING
CORSE AS OBTAINING AN AFGHAN PASSPORT REQUIRES ABOUT ONE MONTH'S
TIME.
ELIOT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976KABUL05204
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760267-0649
From: KABUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760769/aaaacihx.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION FSI
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 156551
Review Action: RELEASED, APPROVED
Review Authority: schaeafaj
Review Comment: n/a
Review Content Flags:
Review Date: 27 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 MAY 2004 by chengls>; APPROVED <17 SEP 2004 by schaeafaj>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FSI: COMMERCIAL LOCALS US TRAINING PROGRAM
TAGS: AFSI, AF
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006